



# Announcement

For Immediate Release

January 20, 2012

Keyscan Inc, is pleased to announce the appointment of Paul DeLaski to the position of National Sales Manager.

In his new role, Paul will be responsible for all dealer and distribution sales initiatives as well as all related new business development activities for Keyscan Access Control Systems throughout the United States.

Paul holds a BSc in Civil Engineering from Bucknell University and has achieved more than two decades of sales management experience in the security and access control industry. He began his career with progressive commercial sales roles for Holmes Protection and ADT where he managed sales initiatives for their respective New Jersey regions.



Paul then accepted a role as Regional Sales Manager for Northern Computers/Honeywell Access where, in this capacity, he was instrumental in boosting sales to 148% of targets. These, among his other accomplishments, resulted in Paul receiving salesman of the year for 1999.

Paul then joined Keyscan in the role of Northeast US Regional Sales Manager responsible for sales activities from Northern Virginia through New England. In this role he managed rep firms throughout his territory and championed sales and business development activities to grow the Keyscan brand to the current highly recognized and respected brand in the Northeast US.

“We are very pleased to promote Paul to this new role,” said Steve Dentinger, Keyscan’s Director of Sales and Marketing. “We are confident that his long standing track record of success and his industry experience position him well to grow the Keyscan brand throughout the US.”

### ***About Keyscan***

*Keyscan is a privately held organization focused on access control hardware and software development and manufacturing. With over 25 years dedicated to access control, Keyscan has established itself as one of the premier access control brands on the market today. Keyscan is renowned as having the best in class sales and technical support services group in the industry. Keyscan products are used throughout the world securing embassies, military bases, hospitals, power generating facilities, automobile dealerships, banks, schools, multi-national organizations, retail establishments as well as small and medium sized businesses. Keyscan systems are sold by its network of dealers and distributors throughout Canada, US, Mexico, Central America, South America, Great Britain, and Europe.*